

WATSON FURNITURE GROUP

FSC Group 71, Furniture
FSC Class 7110
GSA Contract – GS-29F-0109G
Contract Period: 03/27/2012 – 10/29/2016
Business Size: Small

Watson Furniture Group
26246 Twelve Trees Lane NW
Poulsbo, WA 98370
Phone: 360-394-1300
Fax: 360-394-1322
Toll Free: 800-426-1202

ORDERING INFORMATION

WATSON DESKING

Watson Desking brand includes – Miro, M2, Fusion and ActiveWerks

- 1a. SPECIAL ITEM NUMBERS (S.I.N.)
- 711-11 Tables and Accessories
 - 711-2 Worksurface, Workstations, Computer Furniture Accessories
 - 711-3 Filing & Storage Cabinets, Shelves, Mobile Carts, Dollies, Racks & Accessories
 - 711-94 Design and Layout – \$55/hr
 - 711-95 Installation- For installation projects up to \$500, Watson Furniture Group will charge 10% of the net price of the purchase order. Installation projects above \$500 shall be negotiated on a case-by-case basis.
- 1b. LOWEST PRICED MODEL:
- | | | |
|--------|---------|-------|
| 711-11 | XFI3426 | \$224 |
| 711-2 | DASN | \$1 |
| 711-3 | SMP24 | \$127 |
2. MAXIMUM ORDER: \$500,000 SINs 711 11, 711 2, 711 3, 711 94
\$500 SIN 711 95
3. MINIMUM ORDER: \$100
4. GEOGRAPHIC COVEREAGE: 48 Contiguous States, Washington DC and Port of Exportation for Alaska, Hawaii and Puerto Rico
5. POINT OF PRODUCTION: Poulsbo, Washington
6. DISCOUNT FROM LIST PRICE
- 58.1% Prices are net, freight included for orders over \$6,285 GSA net.
 - 60.7% To Western Washington, the metro areas of Portland, Salem and Eugene, Oregon, freight Included for orders over \$6,285 GSA net.
 - 63.3% For customers in Western Washington, the

Areas of Portland, Salem, and Eugene, Oregon
requesting freight FOB Watson.

- a. Customer Will-Calls Order
- b. Customer Self-Contracts Freight

- 7. QUANTITY DISCOUNTS: \$300,000 - \$399,999 Additional 1%
\$400,000 - \$449,999 Additional 2%
\$450,000 - \$500,000 Additional 3%
- 8. PROMPT PAYMENT TERMS: 5% 10 Days, 2% 20 Days, Net 30 (Terms available
Based on Watson invoice date only)
- 9. GOVERNMENT CREDIT CARDS: Accepted For All Purchase Thresholds
- 10. FOREIGN ITEMS: None
- 11a. TIME OF DELIVERY: 45-60 Days ARO
- 11b. EXPEDITED DELIVERY: N/A
- 11c. OVERNIGHT & 2-DAY DELIVERY N/A
- 11d. URGENT REQUIREMENTS: Inquire with Watson Factory at (800) 426-1202.
- 12. F.O.B. POINT: Poulsbo, Washington, FOB Destination for all points
within the contiguous United States, Washington DC
and Port of Exportation for Alaska, Hawaii, and Puerto
Rico on orders over \$6285 GSA net.
- 13a. ORDERING ADDRESS: Watson Furniture Group
26246 Twelve Trees Lane NW
Poulsbo, WA 98370
- 13b. ORDERING PROCEDURES: All orders must be submitted in writing. Watson does
not accept an order until the order is verified complete by
a Watson Project Manager, which will include price
information and anticipated arrival date. The Order
Confirmation of the contract between the customer and
Watson Furniture Group.
- 14. REMIT TO ADDRESS: Watson Furniture Group
26246 Twelve Trees Lane NW
Poulsbo, WA 98370
- 15. WARRANTY PROVISIONS: Lifetime (contact Watson Factory for more details)
- 16. EXPORT PACKAGING CHARGES: Contact Contractor for Export Packaging
- 17. TERMS & CONDITIONS OF
GOVERNMENT PURCHASE CARD
ACCEPTANCE: None
- 18. TERMS & CONDITIONS OF RENTAL
MAINTENANCE AND REPAIR: None

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| 19. | TERMS & CONDITIONS OF INSTALLATION: | All units are shipped KD (disassembled). Contact Contractor for pricing and scheduling of Installation. |
| 20. | TERMS & CONDITIONS OF REPAIR PARTS: | N/A – Contact Contractor |
| 21. | LIST OF SERVICES: | N/A |
| 22. | LIST OF PARTICIPATING DEALERS: | Please contact Watson factory at (800) 426-1202. |
| 23. | PREVENTATIVE MAINTANENCE: | N/A |
| 24a. | ENVIRONMENTAL ATTRIBUTES | Yes. Please contact Watson factory at (800) 426-1202. |
| 24b. | YEAR 2000 COMPLIANT: | N/A |
| 25. | DUNS NUMBER: | 009479296 |
| 26. | CCR DATABASE REGISTRATION: | Yes. Cage Code 7N051 |